

**December 2, 2014**

**Testimony to the House Regulatory Reform Committee on Senate Bills 886-889**

Chairman Crawford and members of the committee, thank you for the opportunity to testify on Senate Bills 886-889. My name is Scott Sawicki and I am Director of Corporate Affairs for Erickson Living, representing Fox Run; a continuing care retirement community in Novi.

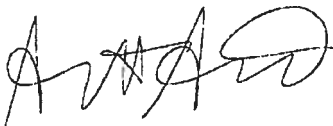
Fox Run is one of the largest retirement communities of its type in Michigan. It is part of a larger, national network of campuses developed and managed by Erickson Living for seniors who are 62 and better. Including Fox Run, Erickson manages 17 communities in 10 states, and is home to more than 23,000 seniors.

Fox Run opened in 2003 and is situated on about 100 acres. It was an instant success as a best in class housing and healthcare retirement community designed to promote active and healthy living. Today, Fox Run's occupancy rate is over 95%. It is its own voting precinct with over 919 registered voters and holds the record for the highest voter turnout in Oakland County.

Even better news for Fox Run and for Michigan, recently, Erickson Living announced a plan to build 94 more units as part of a brand new residential building on campus.

I mention this because this is not only great for Michigan and Novi, and for our organization, but I believe it is indicative of this legislative process. Erickson has finite resources, 16 other communities in 10 other states to further develop, and the entire country to look for opportunities. Yet, we focused here in Michigan. In part, because of the success of this negotiation. Having been part of this negotiation for the last several years to update this set of statutes, all parties can walk away feeling confident both consumers and businesses are well represented.

Thank you for your consideration of support for Senate Bills 886 - 889.



Scott Sawicki  
Director, Corporate Affairs  
Erickson Living

